

Tom Gibson

From: Mary Ellen Scharffenberger <mesbigsur@gmail.com>
Sent: Wednesday, June 07, 2017 5:34 PM
To: Ross Newport-Jamboree Bourne; Jeff.Carr@cbre.com
Subject: Successful Close of 235 Baker

Hi Ross and Jeff:

I wanted to thank you for the successful sale and closing of our Escrow at 235 Baker in Costa Mesa. Dealing with a large government entity, such as the State of California, can be contentious and difficult — but your team handled it flawlessly.

You are to be commended on partnering with Tom Gibson, who took so much of the burden of researching, information gathering, and project coordination from my shoulders. His advice on which brokers could best represent the property — then scheduling interviews was invaluable. His ability to anticipate possible problems and avert them by being in front of them was extraordinary. His knowledge of the industry was priceless in interactions with the Real Estate Attorney we brought in for dealing with the State of California.

In brief, he added an immeasurable level of comfort to the entire transaction and I would heartily recommend your firm and Tom Gibson to any possible future clients.

Sincerely,
Mary Ellen Scharffenberger